

REAL ESTATE AGREEMENTS FOR RENEWABLE ENERGY PROJECTS

January 30-31, 2023
Online | Central Time



"This course packed in a substantial amount of information in an easily digestible format. I can confidently say that I'm leaving this course with an expanded knowledge base on real estate agreements in the renewable energy sector."

Real Estate & Right of Way Agent II



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All renewable energy projects rely on site control methods (including purchases, leases, easements, and similar land rights) to create and maintain real estate rights for the project. This course discusses each of those types of agreements, real estate due diligence considerations and, most importantly, how to perfect site control so that a project is both "insurable" and "financeable." In addition, this course will discuss specific real property issues that frequently come into play with renewable energy projects, including mineral rights, state and federal lands, and tribal lands.

Relevant materials will be provided. The course is designed to provide those involved in the "dirt" side of renewable energy projects (or those just interested in what the "dirt" side does) with practical, useful knowledge, strategies, and tactics for obtaining site control.



Course CPE Credits: 10.0

There is no prerequisite for this course.
Program field of study: Specialized Knowledge
Program Level: Basic
Delivery Method: Group Internet Based
Advanced Preparation: None

EUCI is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its web site: www.nasbaregistry.org

LEARNING OUTCOMES

- Discuss the basics of renewable energy development from a real estate perspective
- Review how renewable energy site control documents differ from standard real estate transactional contracts
- Navigate the diligence process, both pre- and post-contract execution
- Identify the types of real property contracts that are available obtain site control for a renewable energy project, with a focus on land leases in particular
- Review how title insurance impacts site control, project layout, and financing
- Recognize unusual obstacles (third party rights, competing and/or conflicting uses) and potential curative actions
- Build recognition of where real property/site control fits into the overall development of renewable energy projects



EUCI is authorized by IACET to offer 0.9 CEUs for the course.

As an IACET Accredited Provider, EUCI offers IACET CEUs for its learning events that comply with the ANSI/IACET Continuing Education and Training Standard.

INSTRUCTORS

Daniel Engler

Partner, Cox Castle & Nicholson LLP

Dan Engler is a real estate transactional partner in the San Francisco office of Cox, Castle & Nicholson LLP. His practice focuses on the buying, selling, leasing, development, and financing of real estate assets, with a particular focus on renewable energy. Dan regularly assists clients with due diligence, site acquisition and assemblage, construction financing, and tax equity investments in renewable energy projects. Dan has advised clients on the development of thousands of megawatts of solar and wind energy projects in California and other states, including with respect to site control, title issues, mineral issues, and California-specific real property issues.

Jake Storms

Partner, Cox Castle & Nicholson LLP

Jake is a transactional attorney whose practice includes real estate acquisitions and dispositions, land and site control, project development and leasing. He is a member of the Real Estate and Renewable Energy Development team.

Real Estate Development: Jake represents developers, lenders and investors across a broad range of real estate development projects, including residential, commercial, mixed-use, healthcare, schools, military base redevelopment, mitigation and conservation (both banking and turnkey) and energy. He frequently advises clients on complex title and survey issues, subsurface oil, gas, and mineral matters and regularly drafts and negotiates ground and office leases (including medical office buildings).

Renewable Energy: Jake is an experienced energy attorney advising developers, lenders, and tax equity investors on a broad range of renewable/alternative energy projects, including some of the largest utility-scale solar installations in California and across the United States. Jake negotiates ground leases, easements, and other site control documents, as well as title/survey and loan documents for distributed generation facilities (including carport and rooftop solar), community choice aggregation (CCA) projects and utility-scale installations for the solar, wind and geothermal sectors.

Veena Beglinger

Associate, Cox Castle & Nicholson LLP

Veena is a real estate attorney with extensive renewable energy experience. She advises developers, lenders and equity investors on a broad range of renewable energy projects, from utility scale solar and wind projects, geothermal power plants and biofuels plants, to rooftop solar and microgrids, in California and across the nation with respect to site acquisition, financing, water rights, property tax reassessment, mineral rights, title and survey, and negotiations with local agencies. Veena regularly assist clients in water rights permitting, obtaining and disposing of water rights in adjudicated and SGMA managed groundwater basins, private water supply agreements and well use easements.

Julie Stone

Senior Paralegal, Cox Castle & Nicholson LLP

Julie has an expertise in title and survey for renewable energy projects, but also covers the due diligence and management of closings, including acquisitions and sales, leasing and site control documents for developers, lenders and equity investor representations of utility-scale renewable projects in California and across the United States. She also handles the formation and perpetuation of business entities, including partnerships, corporations and joint ventures.

Tiffany Mychal

Associate, Cox Castle & Nicholson LLP

Tiffany Mychal is a real estate transactional attorney whose practice includes real estate acquisitions and dispositions, leasing, and development for commercial, medical and renewable energy projects. She is an associate on the Real Estate and Renewable Energy Development team. Tiffany represents developers, tax equity investors and lenders for renewable energy and battery storage projects. She advises them on due diligence, site acquisition, leasing, title and survey issues, and loan documents for renewable energy financing.

REGISTRATION INFORMATION

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ONLINE DELIVERY & PARTICIPATION DETAILS

EUCI will use Microsoft Teams to facilitate participation in the upcoming event. Attendees do not need to have an existing Teams account to participate in the broadcast. The course will play in attendee's browser. When attendees sign on, their microphones are typically muted. Attendees should keep their mic muted until such time as it's needed to ask a question. During the event, participants will have the option of using a microphone to speak with the room and ask questions, or type in any questions via the chat window and our online administrator will relay your question to the instructor.

- Each attendee will receive an event invitation by e-mail, which will include one link to sign on for each half-day of the event (i.e., three links for a 1 1/2 day event). The appropriate link must be used to join each half-day event segment at the appropriate time.
- The remote meeting connection will open approximately 30 minutes before the start of the course. We encourage attendees to connect as early as possible in case of unforeseen problems.

PLEASE SELECT

REAL ESTATE AGREEMENTS FOR RENEWABLE ENERGY PROJECTS ONLINE COURSE

JANUARY 30-31, 2023: US \$1,195 (Single Attendee)

PACK OF 5 ATTENDEES: US \$ 4,780 (20% Discount)

PACK OF 10 ATTENDEES: US \$8,365 (30% Discount)

PACK OF 20 ATTENDEES: US \$14,340 (40% Discount)

Please call us at 303-770-8800 if you have any specific questions on the volume discounts.

** all other discounts do not apply to license packs*

How did you hear about this event? (direct e-mail, colleague, speaker(s), etc.)

Print Name

Job Title

Company

Address

City

State/Province

Zip/Postal Code

Country

Phone

Email

CREDIT CARD INFORMATION

Name on Card

Billing Address

Account Number

Billing City

Billing State

Exp. Date

Security Code (last 3 digits on the back of Visa and MC or 4 digits on front of AmEx)

Billing Zip Code/Postal Code

OR Enclosed is a check for \$ _____ to cover _____ registrations.

Substitutions & Cancellations

Your registration may be transferred to a member of your organization up to 24 hours in advance of the event. Cancellations must be received on or before December 30, 2022 in order to be refunded and will be subject to a US \$195.00 processing fee per registrant. No refunds will be made after this date. Cancellations received after this date will create a credit of the tuition (less processing fee) good toward any other EUCI event. This credit will be good for six months from the cancellation date. In the event of non-attendance, all registration fees will be forfeited. In case of course cancellation, EUCI's liability is limited to refund of the event registration fee only. For more information regarding administrative policies, such as complaints and refunds, please contact our offices at 303-770-8800.

EUCI reserves the right to alter this program without prior notice.

