

**NAIOP**  
COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION  
SoCAL CHAPTER

PRESENTS

# SHOWTIME 2014

## A REAL ESTATE BLOCKBUSTER

THURSDAY, JANUARY 30, 2014 | 5:30 PM TO 8:30 PM  
EDWARDS BIG NEWPORT THEATRE, NEWPORT BEACH

**JOIN NAIOP SoCAL FOR A FIVE-STAR KICK-OFF EVENT AT  
ONE OF ORANGE COUNTY'S MOST BELOVED MOVIE VENUES**



Some of SoCal's best known Commercial Real Estate Stars will take center stage to provide their perspective on the state of the commercial real estate market. You'll hear what deals are getting done, how they're getting done, and what's driving different markets. Plus, you'll hear what these leaders are planning for 2014 and how they'll capitalize on market trends. It's your chance to get the Big Picture on what to expect for the New Year.

**Times:** 5:30-6:00 Registration/networking  
6:00-7:30 Program  
7:30-8:30 Networking reception/  
hors d'oeuvres buffet

**Location:** **Edwards Big Newport Theatre**  
300 Newport Center Drive  
Newport Beach, CA 92660

**Tickets:** \$75/Member  
\$95/Non Member  
See next page for registration form  
[Click here](#) to register online

### **Panelists**

**Brandon Birtcher**  
Chief Executive Officer  
Goodman Birtcher North America

**Steve Briggs**  
Principal  
LBA Realty

**John Cornuke**  
Senior Director, Asset Management  
TIAA-CREF

*(Additional panelists TBA)*

**Questions?** Contact NAIOP SoCal at (714) 979-9131

# SHOWTIME 2014 – January 30, 2014

## REGISTRATION FORM

PHOTOCOPY AND RETURN WITH YOUR PAYMENT INFORMATION

Return Registration Form and check to NAIOP: 2900 Bristol Street, Ste. G-105, Costa Mesa, CA 92626  
or FAX to (714) 979-0403. Questions? Call (714) 979-9131.

\$75/per person

\$95/Non Member

Name: \_\_\_\_\_ Name: \_\_\_\_\_

Name: \_\_\_\_\_ Name: \_\_\_\_\_

Name: \_\_\_\_\_ Name: \_\_\_\_\_

*(For additional names, use a separate sheet)*

Company: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

Check enclosed  please charge my credit card for: \_\_\_\_\_  Visa  Master Card  American Express

Credit Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Billing Address: \_\_\_\_\_ CVV #: \_\_\_\_\_

Name on Card: \_\_\_\_\_ Signature: \_\_\_\_\_

Any cancellation after January 23, 2014 may be charged full price. Substitutions may be made after that date.

## NAIOP SoCal 2014 Corporate Sponsors

(as of 1/8/14)

### PLATINUM SPONSORS



### GOLD SPONSORS

Allen Matkins  
Beecher Carlson  
Bixby Land Company  
C. J. Segerstrom & Sons  
The Carson Companies  
Coldwell Bankers Commercial Alliance

GE Capital Real Estate  
GlobeSt.com  
Johnson Capital  
Marcus & Millichap  
Norm Wilson & Sons, Inc.

Prologis  
Sheppard Mullin  
Transwestern  
Voit Real Estate Services  
Watson Land Company

### SILVER SPONSORS

Equity Office  
Gensler  
Goodman Birtcher  
IDEA HALL  
Industrial Income Trust

KTR Capital Partners  
Lowe Enterprises, Inc.  
Millie and Severson, Incorporated  
PCCP, LLC

Shorenstein Properties LLC  
U.S. Bank  
Union Bank  
Ware Malcomb

### BRONZE SPONSORS

Aon Risk Solutions  
Arnel & Affiliates  
BFC Lending  
The Boeing Company  
Brookfield Properties  
DAUM Commercial Real Estate Services  
Greenlaw Partners  
Hines  
JPMorgan – Real Estate Banking  
KPMG LLP

Lincoln Property Company  
Oltmans Construction Co.  
ORION Property Partners, Inc.  
Parker Properties  
Peregrine Realty Partners  
Ryan  
SARES•REGIS Group  
Starwood CPG Operations, L.L.C.  
Swinerton Builders  
TMC Financing

Universal Services of America  
USAA Real Estate Company  
Wells Fargo Real Estate Group

