

California's 2010 Major Real Estate Law Firms

RESULTS BASED ON 2010 CALIFORNIA REAL ESTATE JOURNAL SURVEY

RANKED BY NUMBER OF CALIFORNIA REAL ESTATE ATTORNEYS, THEN PARTNERS AS OF JAN. 1, 2010.

COMPANY ADDRESS WEB SITE	CA BILLINGS (in millions)			REAL ESTATE PRACTICE AREAS (see key)	RECENT CA REAL ESTATE TRANSACTIONS/PROJECTS/CASES	NOTABLE CA REAL ESTATE CLIENTS	CA PRINCIPAL/ CA CONTACT INFO	OFFICES WORLDWIDE/ CA OFFICES/ HQ/YR EST. IN CA
	# CA ATTORNEYS/ PARTNERS	2009 2008 2007	REAL ESTATE					
1 Allen Matkins Leck Gamble Mallory & Natsis LLP (1) 515 S. Figueroa St., 9th Fl., Los Angeles CA 90071 / www.allenmatkins.com	146 88	\$97 \$119 \$122	All but Agr	Represent Beacon Capital in 6 msf of real estate including 7 trophy portfolios, 1M+ feet of leases in '09; Represent Bentley Forbes in 150+ lease transactions and over 1 msf of leases in '09 in its 9 msf portfolio	Blackstone Real Estate Group J.P. Morgan Google	Brian C. Leck, Mng. Partner Michael Palmer, Exec. Director (213) 622-5555 mpalmer@allenmatkins.com	7 7 Los Angeles 1977	
2 Cox, Castle & Nicholson LLP (2) 2049 Century Park E., 28th Fl. Los Angeles, CA 90067 www.coxcastle.com	120 72	NA NA NA	All but Agr, Pub, Tel	Represent buyer of loan portfolio from bank involving 16 development loans, one REO asset over \$122M loan value; represent developer in permanent financing of 430+unit, \$200M multifamily project in Marina del Rey	Legacy Partners; IntraCorp; CALSTRS; Mass Mutual; Shell Vacations; Donahue Schriber Realty Group; Douglas Emmett; Archon	Mario Camara, Senior Executive Committee Member Kelly Ryan (310) 284-2257 kryan@coxcastle.com	3 3 Los Angeles 1968	
3 Sheppard, Mullin, Richter & Hampton LLP (4) 333 S. Hope St., 43th Fl. Los Angeles, CA 90071 www.sheppardmullin.com	78 39	NA NA NA	All but Agr	Hollywood and Highland multi-module retail/entertainment center; MacArthur BART TOD with Bridge Housing; Sacramento Railyards Project CEQA litigation; commercial leases in western U.S. for Prudential	Walmart Prudential Real Estate Lennar Communities	Guy N. Halgren, Chairman Domenic C. Drago & Judy V. Davidoff, partners & co-leaders of Practice Group (213) 620-1780	11 8 Los Angeles 1927	
4 Luce, Forward, Hamilton & Scripps LLP (3) 600 W. Broadway, Ste. 2600 San Diego, CA 92101 www.luce.com	78 37	NA NA NA	All but Agr	Represent development in \$23M 26-acre redevelopment; represent lender on \$210M construction loan workout; REIT formation & \$1B initial public offering	D.R. Horton & Affiliates; Fidelity/Chicago Title; Costco Wholesale Corp.; PASSCO Apartment REIT Inc.	Kurt L. Kicklighter, Mng. Partner Kenneth J. Stipanov, RE Practice Group Leader (619) 236-1414 kstipanov@luce.com	6 6 San Diego 1873	
5 Paul Hastings (6) 515 S. Flower St. Los Angeles, CA 90071 www.paulhastings.com	63 19	\$64M \$61M \$52M	All	Assisted in passage of Prop.G; rep. Korean Air Lines in Los Angeles redevelopment; represent Facebook Inc. on head-quarter lease negotiations, data center dev.; represent institutional mall investors in JV acquisition, financing and operation	Lennar Wells Fargo Morgan Stanley	Derek Smith Vice Chair of the Real Estate Department dereksmith@paulhastings.com	18 5 New York 1951	
6 Manatt, Phelps & Phillips LLP (8) 11355 W. Olympic Blvd. Los Angeles, CA 90064 www.manatt.com	60 38	NA NA NA	All	NA	Hydrogen Energy International, Long Beach Lowe Enterprises, Los Angeles The Macerich Company, Santa Monica	William T. Quicksilver, CEO & Mng. Ptr. / Keith Allen-Niesen, RE Land Use Grp. CoChair (310) 312-4105 kallen-niesen@manatt.com	8 5 Los Angeles 1965	
7 Miller Starr Regalia (9) 1331 N. California Blvd., 5th Fl. Walnut Creek, CA 94596 www.msrlgal.com	60 35	NA NA NA	All but Agr, Bnk, PM, Pub, Res, Tax	NA	Hewlett-Packard CBS Outdoor Fidelity	Eugene H. Miller, Chairman Anush Alexander, Mktg. Dir. (925) 941-3229 / anush.alexander@msrlgal.com	2 2 Walnut Creek 1964	
8 Newmeyer & Dillion LLP (13) 895 Dove St., 5th Fl. Newport Beach, CA 92660 www.ndlf.com	51 26	NA NA NA	All but Agr, Env, Hot, Ind, Ins, Inv, PM, Pub, Res, Tax, Tel	NA	Lennar BlackRock Realty Advisors Standard Pacific	Gregory Dillion, Co-founding Ptr. Jeffrey Dennis, Partner (949) 854-7000 jeff.dennis@ndlf.com	2 2 Newport Beach 1984	
9 McDonough Holland & Allen PC (11) 500 Capitol Mall, 18th Fl. Sacramento, CA 95814 www.mhalaw.com	51 24	NA NA NA	All	First American Title Ins. v. Warehouse Lending Corp., 177 Cal.app.4th 106 (2009)	A. Teichert & Son Inc.; Lennar Communities Inc.; First American Title Co.; Key Bank; Santa Fe Aggregates; Rabobank, Bank of America	Edward J. Quinn Jr., Managing Shareholder / Jeffrey R. Jones (916) 325-4571 jjones@mhalaw.com	2 2 Sacramento 1953	
10 Sedgwick, Detert, Moran & Arnold LLP (20) One Market Plaza, Steuart Tower, 8th Fl. San Francisco, CA 94105 www.sdma.com	47 19	NA NA NA	All but Tax	Aquisition of \$75M of non-performing commercial loans and foreclosure and acquisition of properties; restructuring of condo portfolio financing; purchase of multifamily portfolio; take-back of industrial development property	NA	Steven D. Roland (415) 781-7900 steven.roland@sdma.com	13 3 San Francisco 1953	
11 Gibson, Dunn & Crutcher LLP (14) 333 S. Grand Ave. Los Angeles, CA 90071 www.gibsondunn.com	45 12	\$34 \$37 \$44	All but PM	Represent Wells Fargo in workout loan on 650 Townsend Center; Represent Wachovia Bank in foreclosure of a \$240M-plus loan; Represent of PCCP in acquisition of general partnership interest	PCCP, El Segundo Rockpoint, San Francisco Wells Fargo, San Francisco	Jesse Sharf, Partner & Co-Chair of Real Estate Department jsharf@gibsondunn.com	16 5 Los Angeles 1890	
12 Wendel, Rosen, Black & Dean LLP (18) 1111 Broadway, 24th Fl. Oakland, CA 94607 www.wendel.com	42 37	NA NA NA	All but Hot	NA	Sutter Health/Alta Bates Medical Center Orchard Supply Hardware 24 Hour Fitness USA	Daniel Rapaport, Mng. Partner Daniel B. Myers RE Practice Group Leader dmyers@wendel.com	2 2 Oakland 1909	
13 McKenna Long & Aldridge LLP (12) 300 S. Grand Ave. 14th Fl. Los Angeles, CA 90071 www.mckennalong.com	42 22	NA NA NA	All but Agr	Boulevards at South Bay, LNR Properties; Cerritos Towne Center, City of Cerritos; Villages at Herigate Springs, Comstock Homes; CMBS Loan Portfolio Workout and Assumption, Midland Loan Services Inc.	Fresh & Easy Neighborhood Market across California; LNR Properties, Newport Beach; Developers Diversified Realty Corp. across California	Tim Scott & Tony Canzoneri, Partners (213) 243-6205 or (213) 687-2103 tscott@mckennalong.com tcanzoneri@mckennalong.com	10 3 Washington D.C. 1968	
14 Best Best & Krieger LLP (17) 3750 University Ave., Ste. 400 Riverside, CA 92501 www.bbklaw.com	40 20	NA NA NA	All but Hot, Ins, PM, Tax, Tel	March JPA, land-use approval, Riverside Western Riverside County Regional Conservation Authority, land acquisition Riverside County Transportation Commission, land acquisition	Century Crowell Communities, San Bernardino; Riverside County Transportation Commission; Western Riverside County Regional Conservation Authority	Eric L. Garner, Mng. Partner Glen W. Price, Partner (951) 826-8314 Glen.Price@BBKLAW.com	8 8 Riverside 1891	
15 Meyers Nave (30) 555 12th St., Ste. 1500 Oakland, CA 94607 www.meyersnave.com	38 11	NA NA NA	All but Agr, Bnk, Crp, Inv, PM	Hollywood Park Specific Plan Project; UC Santa Cruz Annexation Project; Crows Landing Base Reuse Project; Las Lomas Land Company LLC v. City of Los Angeles (2009) 177 Cal. App. 4th 837	Loews Port of Los Angeles University of California	Steven Mattas, Chair of Land Use Practice Group (800)464-3559 smattas@meyersnave.com	6 6 Oakland 1986	
16 Farella Braun + Martel LLP (5) 235 Montgomery St. San Francisco, CA 94104 www.fbm.com	37 28	NA NA NA	All but Pub, Tel	Acquisitions, dispositions, development and permitting of solar power projects; workout of \$75 million of multi-lender debt for homebuilder; rehabilitation and historic tax credits; Mutual Savings Bank Building project, S.F.	AvalonBay Communities Swig Investment Company First Solar	Steve Lowenthal, Mng. Partner Greg Shean, Chair, RE Dept. (415) 954-4957 gshean@fbm.com	2 2 San Francisco 1962	
17 Alston & Bird LLP (19) 333 S. Hope St., 16th Fl. Los Angeles, CA 90071 www.alston.com	37 19	NA NA NA	All but Ins, PM, Tax	Implementation of State Trial Court Transfers per SB1732—532 court facility transfers completed; loans to service station franchises for facility improvements — over 30 loans closed	Administrative Office of the Courts, San Francisco Sunkist Growers Inc., Ontario Westfield Corp., Los Angeles	Thomas J. Wingard, Partner in Charge / Pamela J. Privett (213) 576-1000 pamela.privett@alston.com	9 3 Atlanta, Georgia 1984	

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		# CA REAL ESTATE ATTORNEYS/ PARTNERS	2009 2008 2007	REAL ESTATE PRACTICE AREAS (see key)				
18	Nossaman LLP (16) 445 S. Figueroa St., 31st Fl. Los Angeles, CA 90071 www.nossaman.com	35 26	NA NA NA	All but PM, Tax	NA	California State Teachers' Retirement System Sacramento; Goldrich & Kest Industries LLC, Los Angeles; The Irvine Co., Irvine	Michael Heumann, Mng. Ptr. David L. Kimport, RE Dpt.Chair (415) 398-3600 dkimport@nossaman.com	7 4 Los Angeles 1942
19	Procopio, Cory, Hargreaves & Savitch LLP (21) 525 B. St., Ste. 2200, San Diego CA 92101 / www.procopio.com	35 20	NA NA NA	All but Agr, Tel	NA	NA	Thomas W. Turner Jr., Mng. Ptr. Michael E. Lyon, Ptr., RE Environ. Team Leader (760) 496-0782 mel@procopio.com	2 2 San Diego 1946
20	Jeffer Mangels Butler & Marmaro LLP 1900 Avenue of the Stars, 7th Fl. Los Angeles, CA 90067	31 24	NA NA NA	All but Tel	NA	Kennedy-Wilson Properties Inc., Beverly Hills Orix Capital Markets LLC, Dallas Union Bank of California N.A., Los Angeles	Bruce P. Jeffer, Mng. Partner Jim Butler (310) 203-8080 jbutler@jmbm.com	3 3 Los Angeles 1981
21	Holland & Knight LLP (22) 633 W. Fifth St., 21st Fl. Los Angeles, CA 90071 www.hklaw.com	28 14	NA NA NA	All but Agr	Represented Digital Realty Trust in Acquisition, financing, development and ops of data center properties; statewide lead zoning/ environmental counsel in AT&T \$1B CA system upgrade, including local permitting and CEQA advice	iStar Financial NY Digital Realty Trust, San Francisco Target Corp.	Jerome Levine and William Piels, Exec. Partners Susan Booth (213) 896-2400 susan.booth@hklaw.com	23 3 NA 1997
22	McGuireWoods LLP (28) 1800 Century Park E., 8th Fl. Los Angeles, CA 90067 www.mcguirewoods.com	27 10	NA NA NA	All but Agr	Closed over 2,000 lease and lease amendment transactions for a national communications co.; closed 10 sales of commercial/industrial properties for one owner; negotiated lease for a 453,000 s.f. regional headquarters office	Verizon Communications, Irvine South Coast Plaza, Costa Mesa American Honda Motor Co. Inc., Torrance	Richard L. Grant Mng. Partner Thomas L. Becket, Ptr. & RED Chair (310) 315-8220 tbecket@mcguirewoods.com	18 1 Richmond, VA 1996
23	Stein & Lubin LLP (25) 600 Montgomery St., 14th Fl. San Francisco, CA 94111 www.steinlubin.com	27 7	NA NA NA	All but Agr, Env, Pub	Represented RCM Capital Management in connection with the lease of its new headquarters at 555 Mission St., San Francisco; represented Nektar Therapeutics in 102,283 sublease in Mission Bay	Wal-Mart Stores Inc.; Ellis Partners; Basin Street Properties; Orton Development; Rabobank N.A.; Mechanics Bank; The Presidio Trust; First Solar Inc.; Bay West Group; Holliday Development	Cara K. Lowe, Managing Partner Betsy Glover (415) 981-0550 bglover@steinlubin.com	1 1 San Francisco 1982
24	Gordon & Rees LLP 275 Battery St., Ste. 2000 San Francisco 94111 www.gordonrees.com	26 17	NA NA NA	All but Agr, Ins, MU, Own, Pub, Res, Tel	Leasing counsel for 7-year lease in Silicon Valley for international flooring products co.; represented Chapter 11 debtor with acquisition and sale of a 1,300-acre property on the Sacramento River	The Irvine Company, Irvine AvalonBay Communities, Alexandria, VA California Bank & Trust, San Diego	Dion Cominos, Firmwide Mng. Ptr. Brian Fransch, Chair, RE Group (619) 230-7726 bfransch@gordonrees.com	17 5 San Francisco 1974
25	Sidley Austin LLP (23) 555 W. Fifth St., Los Angeles, CA 90013 www.sidley.com	26 16	NA NA NA	All but Agr, LU, PM, Pub, Res, Tel	Credit Suisse's \$1B+ sale of whole loans, portfolios & B-Piece loans; Citicorp Global Markets Realty Corp. — restructure of \$580M first mortgage loan secured by City National Bank Plaza project	Fortress Investment Group, Los Angeles, New York; CS, New York; Canyon Capital, Los Angeles	Michael C. Kelley, Partner Marc I. Hayutin, Partner (213) 896-6018 mhayutin@sidley.com	17 3 NA 1971
26	Goodwin Procter LLP (24) 10250 Constellation Blvd., 21st Fl. Los Angeles, CA 90067 www.goodwinprocter.com	25 10	NA NA NA	All but Agr, Bnk, DD, Tel	Heritage Fields El Toro LLC; Park Place One; Emerson College; Newhall Ranch	Lennar Corporation Westfield Corporation Inc. ING Clarion Partners LLC	Lewis G. Feldman Partner, Los Angeles Chair (310) 788-5188 lfeldman@goodwinprocter.com	10 5 Boston, MA 2006
27	Buchalter Nemer PC (32) 1000 Wilshire Blvd. Ste. 1500 Los Angeles, CA 90017 www.buchalter.com	22 12	\$15 \$8.3 \$8.5	All but Res, Tel	NA	NA	Rick Cohen, CEO & President Michael Williamson (213) 891-5074 mwilliamson@buchalter.com	4 3 Los Angeles 1948
28	Greenberg Glusker (27) 1900 Avenue of the Stars, 21st Fl. Los Angeles, CA 90067 www.greenbergglusker.com	19 14	NA NA NA	All but Agr, Ins, Inv, Own, Pub	Represented Transpacific Dev. Co. in \$73M purchase; represented J.S. Rosenfield & Co. in \$65M purchase and related acquisition financing; rep. Majestic Realty Co. in the refi of 20+ industrial and retail prop. loans totalling \$225M	Costco Wholesale Corp. Majestic Realty Co. Transpacific Development Co.	Norman H. Levine Managing Partner (310) 201-7451 nlevine@greenbergglusker.com	1 1 Los Angeles 1959
29	Coblentz, Patch, Duffy & Bass LLP (27) One Ferry Building, Ste. 200 San Francisco, CA 94111 www.coblentzlaw.com	19 13	NA NA NA	All but Agr, Own, PM, Pub, Res	Exploratorium; California Academy of Sciences; Tejon Ranch Conservation Land Use Agreement; redevelopment agreement to transform sections of Presidio Park into mixed-use community and national park	TMG Partners, San Francisco Equity Office Partners, San Francisco San Francisco Giants, San Francisco	Danna Kozerski Managing Partner (415) 391-4800 dkozerski@coblentzlaw.com	3 3 San Francisco 1890
30	Pillsbury Winthrop Shaw Pittman LLP (7) 725 S. Figueroa St., Ste. 2800 Los Angeles, CA 90017 www.pillsburylaw.com	19 9	NA NA NA	All	Handled headquarters lease for Del Monte Corp., San Francisco; acquisition and financing of Main Plaza in OC; counsel on a multibillion-dollar facilities improvement project to build and modernize 132 schools	SBE Entertainment/SBE Hotel Group, Los Angeles; Shorenstein Properties LLC, San Francisco; CalPERS	William S. Waller, Partner (213) 488-7326 william.waller@pillsburylaw.com	14 6 New York, S.F. 1874
31	Proskauer Rose LLP (37) 2049 Century Park East Los Angeles, CA 90067 www.proskauer.com	12 6	NA NA NA	All but Agr, LU, Pub, Tel	Rep. of CBRE Strategic Partners and two separate PE opportunity funds organized by CBRE Investors; CMBS B note purchases; loan restructuring for Wells Fargo Bank; joint venture work for a new investment platform for a major PE fund	TIAA-CREF Douglas P. Wilson CBRE Strategic Partners	Louis Eatman, Office Head Eric Remensperger (310) 284-4590 eremensperg er@proskauer.com	12 1 New York 1979
32	Foley & Lardner LLP (35) 555 S. Flower St., Ste. 3500 Los Angeles, CA 90071 www.foley.com	11 6	\$6.6 \$6.5 \$2.5	All but Agr, Pub, Res	Rep. of Hamilton Zanze & Co. regarding acquisition from affiliates of AIMCO; rep. of Citigroup in commercial real estate lending and commercial lending transactions; rep. of Transportation Corridor System for Foothill Eastern and San Joaquin toll road extensions	Hamilton Zanze & Company Mayacama Golf Club Cordillera Golf Club	Jack Lasater, Managing Partner Kellie Mullins, PR Manager (312) 832-5741 kmullins@foley.com	21 6 NA 1996

PRACTICE AREAS: Agr: Agriculture, winery; Bnk: Bankruptcy, foreclosures, workouts; Crp: Corporate, business; Dev: Community development, construction, construction disputes, development, development-risk management, master-planned residential and commercial development, redevelopment; DD: Due diligence; Env: Brownfields, CEQA, coastal zone law, conservation transactions, environmental, environmental compliance, hazardous waste, NEPA, oil and gas, Proposition 65, water quality, water resources; Fin: Capital, debt financing, equity financing, finance, fund formation, infrastructure funding, mortgage banking, private equity, REITS, secured financing; Hot: Hospitality, hotels, golf courses, resorts; Ind: Industrial; Ins: Institutional; Inv: Acquisitions, asset management, investment, international transactions; Lit: Dispute resolution, litigation; LU: Land use, land-use litigation, permitting, reciprocal easement agreements, zoning; MU: Mixed use; Off: Office; Own: Joint ventures, ownership, partnerships, restructuring; PM: Landlord/tenant, leasing, lease contracts, property management; Pub: Eminent domain, government advocacy, lobbying, public finance, public policy; Res: Affordable housing, condominium law, homeowners associations, residential properties, specialty housing; Ret: Retail, shopping centers; Tax: Taxation, trust and estates; Tel: E-commerce, telecommunications, wireless

Information provided by the firms. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the California Real Estate Journal, 915 E. First St., Los Angeles, CA 90012 or call Editor Michael Gottlieb at (213) 229-5308. ©2010 California Real Estate Journal. This list may not be reprinted in whole or in part without prior written permission from the Daily Journal Corporation. Reprints are available from Scoop Reprints, (800) 767-3263.